



AEM MEMBERSHIP LEVELS & ANNUAL DUES RATE SCHEDULES

FULL MEMBER

Manufacturers of complete or whole machinery used in the construction, agricultural, forestry, mining and utilities industries. Full Members have full voting rights, and their representatives will be eligible to serve on the Board of Directors.

FULL DUES CLASS	SALES VOLUME	A. BASE AMOUNT	B. PLUS ADDITIONAL AMOUNT OF
1	Up to \$2,500,000	\$1,200	-0-
2	\$2,500,001 to \$10,000,000	\$1,200	.0003 of sales over \$2,500,000
3	\$10,000,001 to \$25,000,000	\$3,450	.000225 of sales over \$10,000,000
4	\$25,000,001 to \$50,000,000	\$6,825	.000208 of sales over \$25,000,000
5	\$50,000,001 to \$100,000,000	\$12,025	.000073 of sales over \$50,000,000
6	\$100,000,001 to \$600,000,000	\$15,675	.0000386 of sales over \$100,000,000
7	\$600,000,001 to \$10 billion	\$35,000	\$650 per each \$100 million in sales over \$600,000,000
8	Over \$10 billion	\$96,100	\$100 per each \$100 million in sales over \$10 billion

Base Amount (A) \$ _____ + Additional Amount (B) \$ _____ = Total Dues (A+ B) \$ _____

MID-LEVEL MEMBER

Manufacturers of equipment for use in the construction, agricultural, forestry, mining and utility industries as follows:

- (a) small, walk-behind, portable or hand-held equipment (e.g., portable generators, concrete saws, skid-mounted sprayers, hand tools, light towers, contractor pumps);
- (b) major attachments and major mechanical components (e.g., engines, drive trains, transmissions, buckets, forks); and
- (c) wheeled and non-self propelled pull-type whole goods/implements (sometimes in the agriculture business referred to as short line products, e.g., trailers, tillage equipment, seeders).

Mid-Level Members will have no voting rights on Association issues, and one of their representatives will be eligible to serve on the Board of Directors as the Mid-Level Member representative.

* A Mid-Level Member also has the option of becoming a Full Member by paying the higher Full Member dues rate.

* A company whose total sales are 25% or more of products classified in the Full Member category is only eligible to become a Full Member.

MID-LEVEL CLASS	SALES VOLUME	DUES RATE
1	Up to \$2,500,000	\$1,200
2	\$2,500,001 to \$10,000,000	\$1,500
3	\$10,000,001 to \$25,000,000	\$2,000
4	\$25,000,001 to \$50,000,000	\$3,500
5	\$50,000,001 to \$100,000,000	\$6,000
6	\$100,000,001 to \$600,000,000	\$7,500
7	Over \$600,000,000	\$17,500

ASSOCIATE MEMBER

Manufacturers of components (except major components as noted in Mid-Level Member) and parts, who supply to whole goods manufacturers, as well as suppliers of services to Full Members (e.g., publishers, insurance companies, finance companies, advertising firms) in the agricultural, construction, forestry, mining and utility industries.

Associate Members will have no voting rights on Association issues, and will not be eligible to become Full Members. Two representatives from the Associate Member category will be selected to serve as the Associate Member representatives on the Board.

ASSOCIATE DUES CLASS	SALES VOLUME	DUES RATE
1	Up to \$5,000,000	\$1,000
2	\$5,000,001 to \$10,000,000	\$1,500
3	Over \$10,000,000	\$2,000