I. Welcome:
Chairman Dale Szuminski, President, Hardi North America welcomed the group. He provided a recap as to the role and objectives of this group. Introductions were made around the room.

II. Previous Meeting Minutes:
The minutes of the previous meeting on August 27, 2014 were approved as is.

III. Spray Drift:
A. AEM DC Update: AEM Director Government Affairs Nick Tindall provided an update on various actions taken and proposed by U.S. and Canadian EPA as well as AEM responses. He noted that AEM, together with other industry partners,
has to date successfully helped to prevent any undue regulatory actions being implemented.

Nick noted that an April Croplife/RISE policy conference attended heavily by EPA and other stakeholders this year includes a tradeshow/tabletop display component. He suggested that AEM and member companies participate, using the opportunity to showcase innovations designed to mitigate spray drift, illustrating to EPA and others that industry is taking action on spray drift and that no regulatory mandates are required. He further suggested that the DC office would try to schedule a meeting with EPA and participating member companies in conjunction with the conference. Additional information will be sent out after the meeting.

Randy Renze of Deere, Chair of the AEM Crop Production Equipment Technical Council, added that over the past several years Deere technical staff, also in collaboration with other industry partners, have held several meetings with EPA to illustrate industry action being taken. He also noted the work done on the technical side to stop the implementation of ISO standards developed in response to spray drift which could have potentially been extremely damaging to the industry.

**ACTION ITEM:** AEM to send out information to the group regarding participation in the Croplife/RISE policy conference and potential EPA meeting.

**B. Technical Activities:** Randy Renze gave a presentation on AEM technical committee and other collaborative manufacturer and stakeholder activities – past and present – addressing spray drift from a technical perspective (see attached). Activities include collaborative research and development efforts among AEM sprayer manufacturers, ag universities and other industry stakeholders as well as meetings with EPA and other regulatory groups to illustrate industry efforts being undertaken.

Randy noted that there are many different technical projects associated with finding the best solutions under the umbrella of spray drift. Work continues on these projects. Randy invited those companies in the leadership group who have not been engaged to date to join in the ongoing efforts. Upon a request for more information, Randy proposed conducting a Webex to offer more detail on the various work projects and collaborative efforts so that members may make informed decisions and select the areas in which they’d like to become engaged.

**ACTION ITEM:** AEM to work with Randy Renze to conduct a Webex with details on current technical work projects related to spray drift.

**IV. Statistics:** AEM Statistics Manager Debbie Carson provided an update with regard to a proposal at the last meeting to add a new breakdown for a smaller sprayer category. She noted that upon checking, it was determined that Deere did not have a sprayer in
that category to report, meaning that category could not be added at this time. She added that current model charts were included in the meeting packets.

AEM Sr. Director of Statistics, Rex Sprietsma, noted that a new Latin American statistical reporting program including sprayers is currently under development. He invited those eligible to join the program, and offered to discuss offline with anyone interested. The group requested more information be sent to them after the meeting.

**ACTION ITEM:** Rex to send out additional information on the LA Stats program after the meeting.

V. **Market Intelligence – Sprayer Specific Export Report:** AEM Director, Market Intelligence, Benjamin Duyck, presented the sprayer specific export report revised per suggestions from the previous meeting (see attached sample). He noted that any interested group members may contact him to discuss or to order the report by subscription. More information will be sent out after the meeting.

**ACTION ITEM:** AEM to send out additional information on the MI Sprayer Export Report after the meeting.

VI. **Big Data:**
AEM Sr. VP Charlie O’Brien updated the group on AEM’s recent activities surrounding big data. He noted that AEM has joined Ag Gateway and its Precision Ag Council, which deals with Big Data. He added that we recently sponsored an OADA event at ASABE’s AETC to which Ag Gateway was also invited to speak. Charlie stated that AEM continues to seek to bring the two groups together and educate our members and the industry to the fact that the groups are not in conflict with one another, but actually have the same overarching objective.

VII. **Next Meeting:**
The next face-to-face meeting will likely be held in September at Farm Progress.

There being no further business, the meeting was adjourned.

Respectfully submitted,
Anita Sennett
2/19/15