

INTERNATIONAL CRANE EXCHANGE STATISTICS COMMITTEE MEETING

Riviera Hotel, Capri 103 Room
Las Vegas, Nevada
March 7, 2014

Unconfirmed Minutes

Presiding: Rick Curnutte (Link-Belt) Chairman of AEM Crane Statistics Committee

1. **Call to order, welcome and Introductions** – The meeting was called to order with a welcome and introductions at 7:16 am. The following in attendance:

Larry Buzecky	AEM
Debbie Carson	AEM
David Jackson	AEM
Rex Sprietsma	AEM
Naoyuki Uchida	CEMA
Kazuo Fujimura (Chairman CEMA)	Hitachi Sumitomo
Wolfgang Pfister	Liebherr-Werk
Jan Keppler (Chairman FEM)	Liebherr-Werk
Pat Collins	Link-Belt
Rick Curnutte (Chairman AEM)	Link-Belt
Andreas Cremer	Manitowoc
Michael Herbert	Manitowoc
Michael Chen	Sany America
Christine Bhatt*	Systematics
Manuel Bhatt*	Systematics
Yoichiro Kimura	Tadano Ltd.
Dai Okajima	Tadano Ltd.
Thomas Schramm	Tadano Faun
Tina Thomas	Tadano America
Martin Jahn	Terex
Ruediger Zollondz	Terex

*Attended via phone. Note: HAI (current processor) was contacted and indicated they didn't plan and did not attend the meeting.

2. **Call for New Business and approval of the Agenda** – The following items were added to the agenda: IV.D. Monthly Reporting, IV.E. Telescopic Crawler Cranes, IV.F. Using Radius as a statistics rating. IV.G. Expanding geography for Lattice Crawler Cranes.
3. **Approval of April 18, 2013 Meeting Minutes** – The meeting minutes were reviewed and there being no changes, the minutes were approved as presented.
4. **Brief Review of Current ICE Programs**

- A. Products – No changes at this time.
- B. Participating Manufacturers and reporting entities – No changes at this time.
- C. Recruitment or Improvements to Program – Mr. Sprietsma reported that XCMG started in January to report into several construction products and expects them to begin reporting into cranes in 2015. Mrs. Bhatt stated that she had worked with Tadano on a flow chart of data in their organization. She will forward the chart to AEM staff for inclusion with the meeting minutes.
- D. Monthly Reporting – Mr. Keppler stated that Liebherr does not see the benefit in reporting monthly however they will comply but not until the single processor is chosen. It was unanimously approved to begin with the single processor.
- E. Telescopic Crawler Cranes – Mr. Collins suggested that this program begin with the single processor. He volunteered to write a proposal that would include size classifications and geography.
- F. Radius metric for statistics rating – Mr. Curnutte explained his proposal. After discussion it was decided that a proposal will be drafted by Mr. Curnutte and a definition also be drafted for inclusion in the Policy and Procedure Manual.
- G. Expanded Geography for Lattice Crawler Cranes – Many options were discussed including a separate report for North America state level below 300 tons. It was again agreed to wait for the single processor to explore this option.

5. Single Processor Discussion and Decision Process

- A. Review of presentations by Hargrove & Associates and Systematics – It was discussed that Hargrove and Systematics had provided two separate presentations (one in Orlando for AEM members and one in Frankfurt for overseas participants).
- B. Presentations to CEMA & CEMA members - Mr. Fujimura indicated that they had not seen the presentations and need to confer with their members about a date to see both presentations. They would prefer to wait before making a decision.
- C. Process for Single Processor Decision – Both FEM and AEM members agreed to move forward with Systematics. They invited CEMA to join them or wait until they are ready. The goal is to have the new processor ready for use on January 1, 2015.
- D. Next Steps – Mr. Sprietsma agreed to contact Systematics with the decision and to determine the next steps to be taken. Speed is of the essence to be ready by 2015.

6. New Business

- A. Proposal for 2014 Secretariat – Mr. Keppler stated his proposal to have Martin Jahn (representing FEM) as the next Secretariat. His belief that Mr. Jahn's participation in both AEM and FEM will make the transition smooth to the next processor. It was unanimously agreed and Mr. Jahn's term will be for 2014 and 2015.

7. Next Meeting

- A. Mr. Jahn suggested that possibly two meetings be held yet this year, one in August and one in October at the CECE Congress. More information will be forthcoming.

8. Adjournment

- A. There being no further business, the meeting was adjourned at 8:47 a.m.

Respectfully submitted,

Debbie Carson
AEM Statistics Manager