



**Materials Handling
and Intralogistics**

VDMA in cooperation with



**FÉDÉRATION EUROPÉENNE
DE LA MANUTENTION**

INTERNATIONAL CRANE EXCHANGE STATISTICS COMMITTEE MEETING

Hotel Crowne Plaza
Antwerp, Belgium
October 16, 2014

Preliminary Minutes Statistics Committee Meeting, October 16, 2014

Presiding: Martin Jahn (Terex Cranes), Chairman of ICE

I. Call to order, welcome and Introductions

The meeting was called to order with a welcome and introductions at 8:30 am. The Statistics Committee Members agreed to allow Christina and Manuel Barth from Systematics to attend the entire meeting.

The following in attendance:

Armbruster, Michael	Tadano Faun
Bhatt, Christine	Systematics
Bhatt, Manuel	Systematics
Carson, Debbie	AEM
Cremer, Andreas	Manitowoc Crane Group
Okajima, Dai	Tadano
Haber, Holger	Manitowoc Crane Group
Hablizel, Chris	Tadano
Herbert, Michael	Manitowoc
Jahn, Martin	Terex Cranes
Kazuo, Fujimura	Hitachi Sumitomo
Keppler, Jan	Liebherr-Werk Ehingen
Plonka, Alexander	Terex Cranes
Rick Curnutte	Link-Belt
Sprietsma, Rex	AEM
Uchida, Naoyuki	CEMA
Weckenmann, Klaus	Liebherr-Werk Ehingen
Zepf, Paul	VDMA

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II. Call for New Business and approval of the Agenda

The agenda was unanimously approved. No items were added.

III. Approval of March 7, 2014 Meeting Minutes

The meeting minutes were approved as presented.

IV. Introduction Paul Zepf, Secretary ICE

Paul Zepf the new Secretary of the ICE was introduced. Since September 2014, Paul Zepf is the new VDMA Secretary for Cranes and Lifting Equipment and FEM Secretary of the Product Group Cranes and Lifting Equipment

V. Proposals for changes in different programs

- Proposal Manitowoc on CRHO Rough Terrain Program

Mr. Herbert presented on the Manitowoc proposal regarding breaking down the large capacity class of Rough Terrain Cranes (CRHO) in the current >81 ton class into two classes of 81-110.9 ton and >111 tons. The change was unanimously approved and will be effective from January 2015 on.

- Proposal Link-Belt for different Cranes Programs

Mr. Curnute presented the proposal of adding a specified radius for a products' tonnage rating in the model identification chart. Mr. Keppler stated that a generally accepted crane number would be needed which does not exist.

The Statistics committee agreed that further input is needed from outside the Statistics Committee and therefore to postpone the issue and hold a conference call before the next meeting to further discuss the issue and if possible to find an agreement.

- Proposal Tadano on CSC and ICE Programs (All Terrain)

The Statistics Committee discussed the difference in shipments between ICE and CSC in the current All-Terrain Cranes (CRAT) statistic program in North America (Jan-Jun 2014). A possible reason is that machines sold to dealers in U.S.A. are resold outside U.S.A. and are accounted differently in ICE and CSC statistics. Rick Curnute stated that introducing serial numbers into the statistics will help eliminating the differences.

Systematics will look into how to consolidate the three exchanges (CEMA/AIM and FEM) and will make a presentation with this regard at next meeting.

- Proposal CEMA on different ICE Programs

Mr. Uchida presented on improving reporting of statistics on a monthly basis. As agreed during the Statistic Meeting in Las Vegas, March 7 2014, monthly reporting will start from January 2015.

- Proposal Terex on CRHO Rough Terrain Program

Mr. Jahn presented the proposal of splitting the Rough Terrain (CRHO) into three applications: Industrial Cranes, City Rough Terrain Cranes, and Rough Terrain Cranes. The ensuing discussion showed that in North America there are not enough manufacturers to split the program.

The group decided against splitting City Cranes and Rough Terrain Cranes. Industrial Crane and Rough Terrain can only be split if additional members can be recruited in North America (e.g. Broderson).

Mr. Jahn announced that he will make a new proposal for the next Statistics Committee meeting.

VI. Telecrawler Program

The Group discussed participation. Link-Belt, Liebherr, Kobelco, Sany and Tadano Mantis are expected to report. The situation in Europe is challenging as only two companies would report – Sennebogen and Marchetti are currently not expected to report.

Mr. Uchida stated as CEMA has need for further discussion.

The Statistics Committee agreed, contingent on feedback from CEMA, that reporting will be for Worldwide Total and North America (US and Canada) in three classes: I) 25-54.9 tonne; 55 – 94.9 tonne; III) 95 tonne and above.

Mr. Curnutte agreed to update the description of "Telecrawler" in the Reporting Manual and if possible will include picture examples. Mr. Sprietsma agreed to contact Sany. Mr. Zepf agreed to contact Marchetti via Anima.

VII. Reporting Dates

Ms. Carson presented the proposal to have all programs reporting on the same date. The Statistics Committee decided to report all statistics on the same date: 20th of each month.

Systematics agreed that results will be available within three working days.

VIII. Tower Cranes

The Statistics Committee discussed whether to include Tower Cranes in the ICE program. In Europe, tower cranes do not report into FEM but into the CECE construction machine program. The Statistics Committee decided to recommend the inclusion of Tower Cranes into the ICE statistics program to the CEOs.

IX. Additional Reporters – Current Status

Mr. Sprietsma reported that AEM is in contact with XCMG regarding joining the Statistics program. Mr. Sprietsma is hopeful that XCMG will join end of 2015/ beginning of 2016.

X. New Statistics Application Current Status - Presentation Systematics

Christine Bhatt and Manuel Bhatt presented on the Worldwide Crane Statistics System developed by Systematics. Ms. Bhatt stated that systematics would prefer the complete master file to match up data.

In order to avoid double counting integrating serial numbers would be helpful. Currently, CEMA is not reporting serial numbers. CEMA agreed to re-discuss the issue of implementing serial numbers within their membership.

XI. Next Meeting

Paris, 21 April 2014.

The date was chosen to coincide with INTERMAT Paris, 20 -25th April 2015.

XII. Adjournment

The meeting was adjourned at 14:20 p.m.

Respectfully submitted,
Paul Zepf
VDMA Secretary Cranes and Lifting Equipment

Anwesenheitsliste



Fördertechnik
und Intralogistik

Name ICE Meeting

Ort Crowne Plaza Antwerpen

Beginn 16.10.2014 09:30

Ende 16.10.2014 16:00

Nr.	Name	Firma/Behörde/Verband Ort	Unterschrift
1	Armbruster, Michael	TADANO FAUN Lauf a.d. Pegnitz	
2	Cremer, Andreas	Manitowoc Crane Group Germany Wilhelmshaven	
3	Haber, Holger	Manitowoc Crane Group Germany Wilhelmshaven	
4	Jahn, Martin	Terex Cranes Germany Zweibrücken	
5	Keppler, Jan	Liebherr-Werk Ehingen Ehingen	
6	Plonka, Alexander	Terex Cranes Germany Zweibrücken	
7	Sprietsma, Rex	AEM Milwaukee, WI, Vereinigte Staaten	
8	Uchida, Naoyuki	CEMA Japan Construction Equipment Tokyo, Japan	
9	Zepf, Paul	VDMA Fördertechnik und Intralogistik Frankfurt	

10 Debbie Carson

AEM

Signature List

ICE Meeting

16 October 2014

Start: 9:30 a.m.



Materials Handling and
Intralogistics

	Name	Company / Association	Signature
1	DEBBIE CARSON	AEM	Debbie Carson
2	Weckenmann, Klaus	Liebherr-Werke Ehingen GmbH	[Signature]
3	RICK CURNUTE	LINK-BELT	Rick Curnute
4	CHRISTINE BHATT	SYSTEMATICS	cbhatt
5	MANUEL BHATT	SYSTEMATICS	[Signature]
6	Dai Okajima	TADAN	Dai Okajima
7	Michael Herbert	Manitowoc	Michael A. H.
8	Kazuo. Fujimura.	Hitachi-Sumitomo	K. Fujimura.
9	Chris Hablitzel	Tadano	Ch. Hablitzel
10	Holger Haber	Manitowoc	[Signature]
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