



**Materials Handling  
and Intralogistics**

VDMA in cooperation with



**FÉDÉRATION EUROPÉENNE  
DE LA MANUTENTION**

## **INTERNATIONAL CRANE EXCHANGE STATISTICS COMMITTEE MEETING**

Intermat Paris  
Room 6C11 (Mezzanine Hall 6)  
April 21, 2015

### **Preliminary Minutes Statistics Committee Meeting, April 21, 2015**

**Presiding: Martin Jahn (Terex Cranes), Chairman of ICE**

#### **I. Call to order, welcome and Introductions**

The meeting was called to order with a welcome and introductions at 8:30 am. The Statistics Committee Members agreed to allow Christina and Manuel Barth from Systematics to attend the entire meeting.

The following in attendance:

Armbruster, Michael	Tadano Faun
Carson, Debbie	AEM
Cremer, Andreas	Manitowoc Crane Group
Okajima, Dai	Tadano
Haber, Holger	Manitowoc Crane Group
Hablizel, Chris	Tadano
Herbert, Michael	Manitowoc
Jahn, Martin	Terex Cranes
Kazuo, Fujimura	Hitachi Sumitomo
Keppler, Jan	Liebherr-Werk Echingen
Plonka, Alexander	Terex Cranes
Rick Curnutte	Link-Belt
Sprietsma, Rex	AEM
Uchida, Naoyuki	CEMA
Weckenmann, Klaus	Liebherr-Werk Echingen
Zepf, Paul	VDMA

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## **II. Call for New Business and approval of the Agenda**

The agenda was unanimously approved. The topic Tower Cranes was added under agenda item IX.

## **III. Approval of October 16 & 17, 2014 Meeting Minutes**

The meeting minutes were approved as presented.

## **IV. First experience with Systematics, the new statistics data provider**

The statistics committee discussed the first experience with the new systematics application. Most companies reported that initially existing issues have been solved. Manitowoc reported that they are still experiencing issues with corrections/revisions and serial number reporting; Manitowoc will ask Systematics if they can get historical data as electronic files, as Manitowoc, currently only has paper copies. Regarding the HAI, Mike Herbert reported that the Manitowoc access has been cancelled.

AEM reported that there were some issues with transferring the historical HAI data and some differences persisted; AEM is planning to visit Systematics on 22 April 2015. The goal is to correct the historic data for the years 2013 and 2014.

The Technical Committee discussed whether there is a need to correct data earlier than 2013 considering that correcting older data will add cost. The group decided that the last two years (2013 and 2014) are enough and there is no need for extra spending on correcting older data.

The group discussed the question of accessibility of historical Data from HAI. Currently the companies can still access the data but this service is expected to be cut off, except for one company which is planning to continue using the HAI individually.

## **Discussion with Systematics (Conference Call with Christina and Manuel Bhatt)**

Systematic raised the question of output formats: While the ICE output is standardized and no issues exist, for CSC there have been 355 different output requests.

Systematics requested to have a standardized output similar to ICE. The group discussed this issue briefly until the chairman reminded the participants that this is a discussion for the CSC and not for the ICE Statistics Committee. Rex Sprietsma (AEM) promised that the question of output format will be discussed within CSC.

Systematics reported on the setting up of the Telecrawler statistic: January no company reported, February only one company reported and in March four companies reported – two companies are still missing. Overall, six companies have agreed to report. The Committee discussed possible reasons. One reason may be that companies who do not ship in any given month do not report. Systematics asked companies to report zero shipments in such cases in order to ascertain that the company is in actual fact reporting.

## **V. Telecrawler program**

As of 21 April 2015, the status was that four out of six companies have started uploading data to systematics and Systematics is yet to publish the first report.

The Committee discussed the question raised by CEMA of whether the “telecrawler” definition currently in the manual is accurate enough or whether an addition in form of e.g. “the boom is telescopic type” is necessary.

Mr. Uchida explained that after all data submission is complete, CEMA will start reporting.

The group discussed year-over-year reporting and discerned that this should not be an issue as enough companies per category are expected.

## **VI. AEM contract with Systematics – current status**

Rex Sprietsma (AEM) reported that AEM has signed a three-year contract with Systematics starting in February 2016.

CEMA does not yet have a contract with Systematics but has been contacted and may sign a contract similar to AEM.

FEM member companies have direct contracts with Systematics.

## **VII. Historical data with HAI – Keep or delete**

Systematics has now got all data and has been working with HAI to fill any gaps.

As HAI is consultant for one crane manufacturer, they have asked to be allowed to keep the historical data, albeit individual company data will be deleted.

## **VIII. Policy and Procedures**

Data distribution Policy in the ICE GENERAL POLICY/PROCEDURE MANUAL

## **IX. Proposals for changes in different programs**

### **XCMG**

Rex Sprietsma informed the group that XCMG has joined AEM and would like to join the ICE program. The procedure will be the same as in the case of Zoomlion. AEM will take responsibility in setting it up and checking the products.

Current planning is that XCMG will start reporting in June with back-report by a month.

The member associations will have to be asked.

FEM voted in favour of XCMG joining the program. AEM will notify the ICE Statistics Committee of their vote. CEMA will notify AEM and the ICE Statistics Committee of their vote.

### **Tower Cranes**

Rex Sprietsma proposed to start a tower cranes programme under the auspices of ICE. There is an opportunity to address this issue in the AEM Crane Leadership Committee. Currently, the CSC has a programme, a world-wide programme is lacking.

The Statistics Committee discussed the issue and there some challenges: Tower cranes is a difficult product to define, the manufacturers are often local. The CEMA explained that their Japanese member companies are not interested as they are not exporting tower cranes.

**X. Next Meeting**

CEMA kindly offered to host the next ICE meeting in Japan, in calendar week 46 or 47 in November 2015.

Note by Secretariat: This still needs to be confirmed and an exact date will be announced.

**XI. Elections**

The chairman Mr Jahn reminded the participants that elections are upcoming at the next Statistics Committee meeting in November 2015.

**XI. Adjournment**

The meeting was adjourned at 13:20 p.m.

Respectfully submitted,

Paul Zepf

VDMA Secretary Cranes and Lifting Equipment

# Participation List

ICE Meeting, Intermat/Paris

21 April 2015

Start: 09:30 – 14:30 h



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We would like to draw your attention to national and European competition law that prohibits discussions on competitive topics, including prices or discounts, or the exchange of other sensitive company data during association meetings. The prohibition also extends to the coordination of industry practices and the making of decisions and agreements to such effect. Any such behaviour is susceptible to severe penalties that will be imposed on the association and its member companies. Thus, adherence to these basic rules is essential.

	Name	Company / Association	Signature
	Debbie Carson	AEM	
	Rex Sprietsma	AEM	
	Naoyuki Uchida	CEMA	
	Koji Kumazawa	CEMA	
	Kazuo Fujimura	CEMA	
	Andreas Cremer	Manitowoc	
	Holger Haber	Manitowoc	
	Michael Herbert	Manitowoc	
	Dai Okajima	Tadano	
	Yugo Ochi	Tadano	
	Mark Booth	Tadano	
	Michael Armbruster	Tadano	
	Chris Hablitzel	Tadano	

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