

February 23, 2021

The Honorable Ron Wyden, Chairman
The Honorable Mike Crapo, Ranking Member
U.S. Senate Committee on Finance
219 Dirksen Senate Building
Washington, D.C. 20510

Dear Chairman Wyden and Ranking Member Crapo:

On behalf of the more than 1,000 members that make up the Association of Equipment Manufacturers (AEM), we respectfully urge confirmation of Katherine Tai to serve as U.S. Trade Representative (USTR).

U.S. equipment manufacturers are proud to be a part of an industry that supports 2.8 million jobs, contributes \$288 billion to U.S. GDP each year. With 30 percent of the equipment our industry produces in the United States designated for export, the continued success of our industry is reliant on trade policy that allows our members to thrive domestically and compete globally. Katherine Tai understands these needs and AEM enthusiastically endorses her nomination for U.S. Trade Representative.

Ms. Tai has built a reputation as a tough and effective negotiator with a proven track record of advancing U.S. trade interests and countering unfair trade practices. Notably, she played an integral role in Congressional consideration of USMCA which was a key priority for AEM. Ms. Tai's previous experience with the Office of the U.S. Trade Representative and on Capitol Hill make her an ideal choice to serve as our nation's next U.S. Trade Representative. AEM is confident that Ms. Tai will work to develop trade policy as USTR that will benefit and strengthen all U.S. industry, including equipment manufacturers.

Please feel free to call on us to expand upon our support for the nomination of Katherine Tai. Thank you for your consideration of our views.

Sincerely,



Dennis Slater
President
Association of Equipment Manufacturers