**ASSOCIATION OF EQUIPMENT MANUFACTURERS**

**CE LA STF**

**AGENDA**

**CONFERENCE CALL**

**September 29, 2020**

**8 am – 10 am (Central Standard time) / 10 am - 12 pm (Brasilia time)**

**Chairperson:** Lucas Sanches

**Vice-Chair:** Melissa Cline

Meeting Quorum (10 companies’ x 51% = 6)

# Call to order………………………………………………………………………………..…… Lucas Sanches

# Member introduction………………………………………………………………..………… Lucas Sanches

# Anti-Trust Policy…………………………………………………………………..…………………. AEM Staff



# Approval the February 13, 2020 Meeting Minutes…………………………………..…. Lucas Sanches five minutes

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# Review of Product Specialists………………..…………………….…………………..…. Lucas Sanches



1. **Unfinished business**
2. Data Integrity……………..……………………………………..……………………....Lucas Sanches
3. Update on development costs of putting into a dashboard the % of R12

(12-month revisions……………………………………………………………………………………HAI

1. Update on creating a tool to help AEM staff identity LA CE companies that may need assistance due to the volume of revisions they are submitting…………………………..……………....…... HAI
2. Update: The need for a revised LA CE STF survey (limiting questions to only those relevant to Latin America) before a fall sign-off can be done…….…………………………..… Lucas Sanches
3. Update to report state-level retails in Mexico and other regions……………….….Claudimir Beneli
4. Update on launching a telehandlers program in the region……………………………………….HAI
5. **New Proposals ……………..**…………………………………………………………………..Lucas Sanches
   * 1. Allow all companies access to all industry numbers (without segmentation, sizes, or models) industry number) ………………………….……………………………..Guilherme Borghi, Link-Belt



1. **Educational topic: Revision Process**……………..……………………………………...……………..HAI



# Audit Improvement Process ……………..………………………………………………………………..HAI



1. **Next meeting date/location …...**………………………………………………………………Lucas Sanches

1. **Adjournment**