Unit Volume of Demand

Net Rising Index (% Rising minus % Falling): Above Zero = Rising, Below Zero = Falling

Compared to the SAME MONTH LAST YEAR the unit volume of demand for your equipment is:

- **44.7% ± 15.8%** Staying the same
- **44.7% ± 15.8%** Rising
- **10.5% ± 9.8%** Falling
Unit Volume of Inventories

Net Rising Index (% Rising minus % Falling): Above Zero = Rising, Below Zero = Falling

Compared to the SAME MONTH LAST YEAR your unit volume of inventory is:

- **50.0% ± 15.9%**  
  Falling
- **28.9% ± 14.4%**  
  Staying the same
- **21.1% ± 13.0%**  
  Rising

Compared to the LAST MONTH dealer inventory is:

- **57.9% ± 15.7%**  
  Staying the same
- **39.5% ± 15.5%**  
  Falling
- **2.6% ± 5.1%**  
  Rising
Supplier Lead Times

Net Rising Index (% Rising minus % Falling): Above Zero = Rising, Below Zero = Falling

Compared to LAST MONTH, supplier lead times are:

- **50.0% ± 15.9%** Rising
- **50.0% ± 15.9%** Staying the same
Credit

Net Rising Index (% Rising minus % Falling): Above Zero = Rising, Below Zero = Falling

-100%  -50%  0%  50%  100%

Apr-10  May-10  Jun-10  Jul-10

Credit

38/38  Compared to the LAST MONTH the ease of obtaining credit is:

81.6% ± 12.3%  Staying the same
10.5% ± 9.8%  Falling
7.9% ± 8.6%  Rising

Miscellaneous

37/38  Is there anything we should add to the survey or another suggestion you'd like to make?

There are signs of economic recovery in limited areas only. The economy will remain sluggish as long as serious concerns about excessive government spending, government overreach and the spiraling national debt continues to grow.
Much stronger growth overseas than domestically.
Pricing level received for machines compared to previous yr/month. Used inventory levels and prices.
We still see a very rocky road ahead of us.
Due to housing crisis, we will not be headed out of this for another 2 years.
Economy still is in the toilet. Gov't needs to wake up and ask the EMPLOYER what's needed. Great idea to create jobs - but direct this to the employers as they do the hiring... No further hiring here at all, as we feel we are facing far too many issues
July was kind of a soft patch domestically
June and July have slowed. Confidence is falling, credit is tightening.
Month to month comparisons are not a good increment of survey with large value durable goods. Quarter to quarter maybe...Yearly is preferred.
There are too many unknowns in the political structure for private investment. I believe we still have awhile to go before any significant turnaround.