

Unapproved Minutes



International Crane Exchange (ICE) Meeting

Wednesday, April 13, 2022 • 6:00am – 8:00am CDT/Central Daylight Time

Virtual Teleconference via MS Teams

2022-23 ICE Secretariat: Rex Sprietsma, AEM

2022 ICE Chair: Robert Ritter, Manitowoc, Presiding

Last Revised: 4/27/2022

Attendees:

Rex Sprietsma	AEM Secretariat
Naoyuki Uchida	CEMA Secretariat
Paul Zepf	VDMA/FEM Secretariat
Yoichiro Kimura	CEMA/Tadano
Daichi Wada	Tadano
Jasmin Ege	Liebherr
Robert Ritter	Manitowoc
Julie McMahon	Zoomlion
Mike Lietke	AEM
Jacquelyn La Favor	AEM
Rex Sprietsma	AEM
Christine Bhatt	SIL
Manuel Bhatt	SIL
Keith Oatham	SIL
Gavin Armitt	SIL

I. Call to Order and Introductions

Rex Sprietsma 2022-23, ICE Secretariat, confirmed all ICE member Association Representatives were present, and all guests introduced themselves. .

As per the ICE General Policy/Procedure Manual, a movement to establish the Chair for the meeting was made by the Secretariat (AEM), nominating Robert Ritter (Manitowoc), current AEM Crane Statistics Committee Chair. Approval of the ICE member representatives was unanimous.

II. New Business and Adoption of the Agenda

After confirming there were no additions or changes, the ICE meeting agenda was adopted by with the approval of each Association representative.

III. Approval of July 19, 2021 ICE Meeting Minutes

The Minutes of the previous ICE meeting (July 19, 2021) were unanimously approved as presented.

IV. Review of ICE General Policy/Procedure Manual (P&P Manual)

The AEM Secretariat went through a list of several proposed changes to the ICE P&P Manual, prompting discussion on many of the following:

Proposed Change (Page 5): Suggested change under the section “Representation on the International Crane Exchange” the last sentence to read:

“The Chairperson may be appointed by the acting Secretariat with the approval of the members.”

Action Item #1: CEMA to confirm with their members approval of verbiage change that allows the acting ICE Secretariat to appoint a Chair to preside over the ICE meeting with ICE member representatives’ approval. CEMA will notify ICE Secretariat of decision before the 2022 ICE fall meeting.

Proposed Change (Page 10): Suggested change under, PRODUCT SPECIALISTS:

Each member association may appoint a product specialist, responsible for reviewing and approving the model charts for products reported by their respective association members at the startup of each year, to ensure participating companies report all products in their proper categories. In addition, the Product Specialist is expected to:

1. Attend ICE meetings when deemed appropriate by ICE members.
2. Ensure that the model charts are current for all reporting companies with their respective association.
3. Review the models of new/current reporters to ensure that these models are reported in the correct product line and class.
4. Assist, when needed, in the development of proposals for product changes.

This topic is to be addressed again at the next ICE meeting and associations are to talk about this with their members.

Action Item #2: All ICE Associations to discuss with members the proposed change regarding the Product Specialist section and specific changes proposed.

Proposed Change (Page 11): Suggested change under, Review of Model Charts:

Although both AEM and FEM agreed with “24 months”, CEMA countered with having “36 months” in the following proposed change to remove models with no activity for an extended period of time:

“Phase out of Models with no activity for 24 months (or 36 months for crawler cranes). If there is no shipment activity of a model for 24 months (or 36 months for crawler cranes), the model will be phased of the model chart by the Data Processor within 30 days of notification. If shipments resume for a model that has been phased out, that model will be reinstated at that time. This rule applies to the reporting for all crane products and will be retroactive for the previous two calendar years. SIL will first inform the member concerned, within 30 days of notification.”

It was also suggested consideration be given to the type of crane when deciding the acceptable period of inactivity before being phased out automatically, since larger cranes models tend to have prolonged periods of no activity, yet still be viable models.

Due to possible system configuration requirements to accommodate different time periods for various crane types, AEM Secretariat recommended all associations and their members,

consider a compromise on the no-activity timeframe, to avoid different rules for different products.

Action Item #3: All ICE Associations to discuss with members acceptable number of months for inactivity of models prior to being phased out of model chart. Each Association to report their member decision at the next ICE meeting.

The following list of suggested changes to the ICE P&P Manual that were approved at this meeting by all ICE members are:

- (Page 8) The current and future years of the ICE Secretariat Rotation

2022-23 AEM
2024-25 FEM
2026-27 CEMA

- (Page 9) Language proposed by Secretariat and SIL to include the annual data disclosure test:
“Annual data disclosure test to ensure that there is no disclosure of individual company data”, which Systematics confirmed is already being executed as a normal course of business. This proposal was merely to codify this as responsibility to be included under the section: RESPONSIBILITIES OF THE INDEPENDENT THIRD-PARTY STATISTICAL DATA PROCESSOR

(Page 16) Leaving the Boom Truck product description yet adding: “NOTE: Boom Trucks (TA01) are no longer reported under the ICE worldwide crane program.”

- (Page 25) Removal of HAI and addition of SIL acronyms.

All approved changes noted above will be made to the ICE P&P and the updated version posted on the Systematics website, replacing the previous version.

Action Item #4: ICE Secretariat will update the ICE P&P with all approved changes and send to SIL so that it may be posted on their Website, providing access to all ICE Association members and their respective ICE participants.

V. Unfinished Business

A. Recruitment Update

AEM, FEM, and CEMA stated there was no recruitment news from their respective associations.

B. Update on Approved of CRAT WW Size Class Split (0<51t and 51t<66t)

Size Class split was awaiting AEM approval, which was confirmed, and SIL acknowledged the changes had been implemented with January 2022 data.

VI. New Proposals

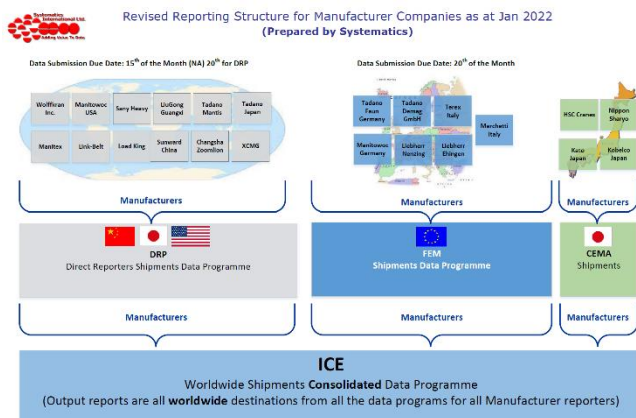
The AEM proposal to remove models from model chart after 24 months of inactivity was discussed under ICE P&P Review (See item IV.).

A second proposal from AEM to remove Boom Trucks from ICE product portfolio was also discussed and addressed under ICE P&P Review (See item IV.)..

VII. New Business

A. Current Worldwide Reporting Matrix

SIL showed the current data structure graphic (also included in separate pdf with Minutes with the approval of Systematics International Ltd).



Action Item #5: Secretariat to distribute the graphic to the organizations with the minutes.

B. Worldwide System Changes and Updates

Largely, SIL has been involved with safely separating the AEM Cranes data from the ICE data pools. SIL paid special thanks to the associations for their patience throughout the process.

The ICE Secretariat recognized the outstanding efforts demonstrated by the Systematics Statistics Team in making the necessary system changes in a short period, according to schedule, and with no disruption to service.

C. ICE Members Separate Service Agreements with SIL

Noted that each of the Associations have a separate service agreement with SIL and that AEM has decided to enact the evergreen clause in the original contract. This means that AEM is currently on a year-to-year renewal as opposed to the three-year offer of SIL.

D. 2022 ICE Goals for Consideration

The following goals were presented and discussed by the ICE Secretariat:

1. Update the ICE P&P with approved changes from ICE member associations and have latest version posted to the Systematics website for member access..
2. Updates to the reporter log on SIL systems to identify which member companies had submitted in a time frame and which were late, with possible inclusion of expected resolution of late submissions. (During the meeting SIL suggested that this only be made available to the trade association representatives, to enable the trade associations to assist in getting delinquent members to report their data. FEM, AEM, and CEMA all agreed.)

The Chair stated that the Crane Statistics Committee focused on timely accurate reporting, and so goal #2 was a welcomed.

Systematics noted that CEMA and FEM member companies have been doing well with reporting on time, while the CSC companies have been habitually late. AEM responded that these late reporting companies have been contacted and steps are being taken to address the late reporting problem, even if this results in the companies no longer being allowed to participate in the worldwide crane statistics programs.

3. Following the discussion, the ICE Secretariat added an additional goal to improve the timeliness of the data, which will largely fall upon AEM to remedy with their members.

VIII. Next Meeting

A. Fall 2022 ICE Meeting – bauma Expo Oct 25, 2022 (Munich, Germany)

The meeting room for the ICE meeting will be located at the bauma Expo, likely starting at 9:00am or 9:30 am, with lunch provided at the VDMA office. AEM offered to reimburse for catering as acting secretariat and confirmed it will attend. CEMA stated they will be at bauma depending on the COVID situation.

B. Spring 2023 Meeting – CONEXPO-CON/AGG March 14-18, 2023 (Las Vegas, NV USA)

It was noted that the CONEXPO-CON/AGG meeting would mean two back-to-back in person meetings with a virtual meeting in the fall of 2023. It was acknowledged that these consecutive in-person meetings are created by an unusual circumstance due to the rescheduling of the bauma Expo from its normal show cycle, which is expected to be re-established.

IX. Adjournment

With no further business to discuss the Chair adjourned the meeting at 7:55 a.m. CDT.

Respectfully submitted by:
Rex Sprietsma, AEM
2022-23 ICE Secretariat