



## **INTERNATIONAL CRANE EXCHANGE STATISTICS COMMITTEE MEETING**

**Preliminary Minutes  
BAUMA, Munich**

**9 April 2019**

**Presiding: Daniela Hauler (Liebherr-Werk Ehingen), Chairperson of ICE**

### **1. Call to order, welcome and Introductions**

The meeting was called to order with a welcome and introductions at 9:45 a.m. Each member introduced themselves and an attendance sheet was circulated to take the roll call (see attachment).

Paul Zepf reminded the participants of the FEM Code of Conduct and European competition law that prohibits discussions on competitive topics.

The meeting agenda and reports were distributed electronically to all committee members in advance, in preparation of the meeting.

### **2. Call for New Business and approval of the Agenda**

A motion was seconded and passed to approve the agenda with one additional item 4.4: "Shipment".

### **3. Approval of Paris Meeting Minutes Dated 2018-04-25**

The minutes for the Paris Meeting, Date 25 April 2018 were approved as presented.

The participants reviewed the action items from the last meeting.

### **4. Review of the ICE General Policy Product Manual**

#### **4.1. *Rotation of Secretariat (discussion of text and future rotation)***

The agreed wording proposed during the Paris Meeting in 2018.

**Decision #1: The ICE General Policy Product Manual will be changed as follows:**

**"ROTATION OF THE INTERCONTINENTAL STATISTICAL SECRETARIAT"**

*The Secretariat should rotate on a two-year basis (following calendar years) between the three associations. The rotation can be altered, if all three association agree. The timetable is as follows:*

2018-19 FEM  
2020-21 CEMA  
2022-23 AEM "

CEMA confirmed that it will hold the ICE Secretariat for the years 2020/2021.

**4.2. Mandatory Reporting**

The group agreed that consistent and complete reporting is important for the quality of the statistics. All reporters are reminded that also "Zero" shipments must be reported.

**Decision #2:** After 3 months of failure to report, SIL will notify the affected member association, if a lack of reporting occurs.

**Decision #3**

Following sentence will be added to the ICE GPP Manual:

***"Participating Manufacturers are to report all models of cranes they produce and or market, from all sources to all destinations of the world for every ICE active crane program."***

**Note: The ICE Secretariat proposes editorial change of agreed text (see attached ICE GPP Manual.**

**4.3. Clarification of tonnage class unit reporting in ICE GPP Manual**

The participants discussed the FEM Proposal to clarify the tonnage class unit reporting in the ICE GPP Manual to 75% metric tons for the CRAT, CRHM, CRHO, CRLC; and CRTC product groups and to 85% US tons for the TA01 product group.

Currently the identical machine may be reported in different ICE crane classes due to regionally different tonnage class designations of cranes. The proposed measure aims to improve the quality of the ICE program without impacting the differing practices of tonnage class designations seen today worldwide.

The group discussed the question of correct tonnage class unit declarations.

CEMA and FEM voted in favor of the proposal.

**Action item #1:**

**AEM agreed to discuss the proposal in the Cranes Statistics Committee (CSC) and will inform the ICE Secretariat in a written statement of the CSC decision and of the correct tonnage class units for product group TA01.**

**4.4. Shipment**

The group discussed existing discrepancies between ICE and CSC statistics and the issue of possible double reporting.

**Action item #2:**

**SIL agreed to work on a proposal for the next meeting on how to address the issue of discrepancies and double reporting with a single system for ICE and CSC and to estimate possible costs of a system change. The overall aim is to improve quality of statistics and quality of data.**

## **5. FEM Proposal: Amendment of CRAT tonnage classes covering ICE and CSC**

*New CRAT Classes 151 – 219.9 t and 220 t to 299.9 t.*

The group discussed the need to adapt the CRAT statistics to the changing cranes in the market. The aim of the proposal is to ensure that comparable cranes fall into the same class.

The group discussed the treatment of historical data. The classes in the historical data will not be changed.

**Decision #4:** A motion was seconded and passed to change the CRAT classes starting 1 January 2020 pending endorsement through AEM / CSC.

### **Action item #3:**

**AEM will inform the ICE Secretariat in a written statement of the Cranes Statistics Committee decision regarding the proposal to change the CRAT classes.**

In case of agreement by the CSC, the CRAT classes will be changed to 151 t to 199.9 t and 220 to 299.9 t as of 1 January 2020.

## **6. FEM Proposal: Amendment of the Telecrawler tonnage classes (CRTC)**

The participants discussed the proposal to change the crane classes of the CRTC statistic program, starting January 1st, 2020. Under this proposal the crane classes: 0 – 94.9 t and 95 & over would be modified to: 0 – 59 t, 60 – 94.9 t and 95 & over.

**Decision #4:** The proposal was not accepted. The CRTC classes will remain unchanged.

## **7. Systematics (SIL)**

### *7.1. Feedback on experience with SIL*

The participants that the ICE programme is functioning well and there is no need for further discussion.

### *7.2. Treatment of historic data*

SIL described in detail the treatment of historic data, which was agreed by AEM, CEMA and FEM in written procedure in case of changes to a program. Original historic data will be retained and the history before the change will show the original tonnage ranges as applicable during that period in time. In such cases, SIL will take a number of measures including:

- a) Removal of previous year information from all formatted reports produced each month, therefore, preventing the disclosure of previous years data using current tonnage ranges [Report name "shipment by territory and size]
- b) Where it is currently possible within the system (Ad-Hoc Dynamic reports) to obtain a number of historic years information in one selection, the tonnage ranges will reflect the range that was in place for the year being shown.
- c) There will be no possibility, of applying current tonnage ranges to historic data.
- d) In order to achieve reporting consistency, SIL will apply this change to the other product groups too including CRHM within FEM and all other relevant product groups within ICE. In future, this will avoid issues related to a specific tonnage range of a product, where overall disclosure test pass by tonnage range and not the individual one.

SIL reported that the new system for historic data is working well.

### *7.3 Treatment of data / historical data from merging companies during the year*

The group discussed the treatment of historic data in case of merging companies during the year and the possible need to close classes if the reporting companies drop below the threshold.

**Decision #5: Reporting companies are requested to inform the member association and SIL immediately of any legal changes that may impact compliance and of the date on which they come into force so that the necessary adjustments can be made in a timely manner.**

## **8. General Data Protection Regulation (GDPR)**

Christine Bhatt presented on the steps taken by SIL to ensure compliance with the new GDPR which became applicable on 25<sup>th</sup> May 2018. Further information was provided by SIL via email in May 2018. SIL has a data governance system, audited data programs and a privacy policy in place. SIL does not share data with 3<sup>rd</sup> parties. Passwords are protected – in this context all participants were reminded not to share passwords.

The group discussed the need for an addendum to the existing service agreements between SIL and the member associations pursuant to GDPR Article 28.

**Action item #4: SIL will prepare a proposal for a possible addendum to the existing service agreements.**

## **9. Brexit**

Christine and Manuel Bhatt informed about Brexit which has been postponed. It remains unclear when exactly the UK will leave and what the future relations with the EU will look like. In case of a no-deal scenario WTO tariffs will apply to goods but not to services. As SIL provides data services currently no major challenges are anticipated but SIL continues to monitor the situation and is prepared to take actions if necessary (e. g. by opening a satellite office in the EU if necessary).

SIL will continue to comply with EU law especially regarding compliance and GDPR: Furthermore, SIL is monitoring the situation

## **10. Next Meeting**

**Date: 11 March 2020**  
**Venue: CONEXPO, Las Vegas**

AEM kindly agreed to support CEMA with finding suitable meeting rooms.

## **11. Adjournment**

The Meeting was adjourned at 13h30.

## **Attachments:**

01 ICE GPP Manual Draft 9 April 2019  
 02 List of participants

# Participation List

## ICE Meeting, BAUM Munich

9 April 2019

Start: 09h45 – 14h00



We would like to draw your attention to national and European competition law that prohibits discussions on competitive topics, including prices or discounts, or the exchange of other sensitive company data during association meetings. The prohibition also extends to the coordination of industry practices and the making of decisions and agreements to such effect. Any such behaviour is susceptible to severe penalties that will be imposed on the association and its member companies. Thus, adherence to these basic rules is essential.

	Name	Company / Association	Signature
	Fumiya Asebo	CEMA	Fumiya Asebo
	Keiichiro Nakamura	CEMA	中村 啓一郎
	Koji Kumazawa	Sumitomo H. I. C. Cranes Co.	
	Yoichiro Kimura	Tadano Ltd.	
	Dai Okajima	Tadano America	
	Rex Sprietsma	AEM	
	Arnold Huerta	AEM	
	Daniela Hauler	Liebherr Ehingen / FEM	
	Jan Keppler	Liebherr Ehingen / FEM	
	Martin Jahn	Terex / FEM	
	Andreas Cremer	Manitowoc / FEM	
	Paul Zepf	VDMA / FEM	
	Kelly Fiechter	Linkbelt	
	Pat Collins	Linkbelt	

