



**Materials Handling
and Intralogistics**

VDMA in cooperation with



**European Materials Handling
Federation (FEM)**

INTERNATIONAL CRANE EXCHANGE STATISTICS COMMITTEE MEETING

**Preliminary Minutes Statistics Committee Meeting INTERMAT, Paris
25 April 2018**

Presiding: Daniela Hauler (Liebherr-Werk Ehingen), Chairperson of ICE

1. Call to order, welcome and Introductions

The meeting was called to order with a welcome and introductions at 9:15 a.m. Each member introduced themselves and an attendance sheet was circulated to take the roll call.

The following in attendance:

Armbruster, Michael	FEM / Tadano Faun
Asebo, Fumiya	CEMA
Christine Bhatt	Systematics International Limited
Cremer, Andreas	Manitowoc Company
Curnutte, Rick	Link-Belt Construction
Hauler, Daniela	Liebherr-Werk Ehingen
Huerta, Arnold	AEM
Keppler, Jan	Liebherr-Werk Ehingen
Manuel Bhatt	Systematics International Limited
Nakamura, Keiichiro	CEMA
Plonka, Alexander	Terex Cranes
Ryan, Keith	Systematics International Limited
Sprietsma, Rex	AEM
Tsukuda, Keiichiro	Tadano Ltd.
Zepf, Paul	VDMA

Paul Zepf reminded the participants of the European competition law that prohibits discussions on competitive topics.

The meeting agenda and reports were distributed electronically to all committee members in advance, in preparation of the meeting.

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2. Election of Chairperson and ICE Secretariat

In accordance with the ICE General Policy and Procedure Manual Daniela Hauler was elected by unanimous vote of all current members as chairperson of ICE.

FEM / VDMA was confirmed by all current members as Secretariat for the two-year period 2018-19.

3. Call for New Business and approval of the Agenda

A motion was seconded and passed to approve the agenda with additional items GDPR and Brexit.

4. Approval of Las Vegas Meeting Minutes April 9, 2017

The meeting minutes were approved as presented.

The action items listed in the minutes were reviewed and discussed action item #7 product specialist in detail.

The proposal was made to have a product specialist responsible for a segment of products, e.g. FEM expert for AT Cranes and a CSC expert for boom trucks. Each year the product specialist will review the model chart placement of models.

Action item #1: The decision on product specialist was postponed to the next meeting.

5. Review of ICE General Policy Product Manual (GPP Manual)

5.1. *Rotation of Secretariat (discussion of text and future rotation)*

The group discussed changing the ICE GPP Manual with regards to Secretariat rotation.

Action item #2: Following wording was proposed for decision during the next meeting, to be decided in the next meeting:

“ROTATION OF THE INTERCONTINENTAL STATISTICAL SECRETARIAT

The Secretariat should rotate on a two-year basis (following calendar years) between the three associations. The rotation can be altered, if all three association agree. The timetable is as follows:

2018-19 FEM
2020-21 CEMA
2022-23 AEM “

5.2. *Mandatory Reporting*

SIL reported that not all companies appear to be reporting. SIL agreed to inform the member association, if a lack of reporting occurs. The participants briefly reviewed the GPP Manual and found that language on mandatory reporting may be inadequate.

Action item #3: Rex Sprietsma will review the GPP Manual and if necessary prepare a text proposal on Mandatory Reporting in time for the next meeting.

5.3. *Review of ICE Product Definitions*

It was agreed to leave the ICE product definitions unchanged.

5.4. *Update on Photographs for Product Definitions*

It was agreed that additional photos for missing equipment were not needed.

6. FEM Proposal: Amendment of CRAT tonnage classes covering ICE and CSC

New CRAT Classes 66 – 90 t and 91 to 110 t.

A motion was seconded and passed to change the CRAT classes starting 1 January 2019. The new CRAT classes will be 66 t to 90 t and 91 to 110 t.

New CRAT Classes 400 t – 499 t and 500 t and over

A motion was seconded and passed to change the CRAT classes 400 t and over starting 1 January 2019, contingent on market developments. The new classes will be 400t – 499 t and 500 t and over. SIL will make the system changes accordingly but the new classes will only be published if SIL determines that enough companies are participating. Otherwise reporting will remain as one class: 400t and over.

ICE recommends amending the CRAT classes in the CSC statistic in the same way.

Action item #4: Rex Sprietsma will report back regarding the CSC decision.

7. Report on Recruitment

AEM, CEMA and FEM reported that there have been no new recruitments.

8. Systematics (SIL) - Update on BI Tool Treatment of historical data.

Christine Bhatt presented the SIL BI Tool and its latest functionality which is used by some members.

In this context, the group discussed the treatment of historical data. It was highlighted, that it is important, that the treatment of historical data is and remains compliant, also after changes to crane classes. SIL must ensure that reporting of historical data, including via the BI tool, is compliant with EU laws and regulations.

9. Tower Crane worldwide reporting - update from each association for their eligible member companies

The group decided to delete this item in future.

10. CSC North America proposal from Systematics regarding State or Province “ship to” destination for all ICE non-CSC members that report units into North America

Rex Sprietsma briefly reported on the CSC statistic “ship to” destinations. The discrepancies between ICE and CSC have been declining. Nevertheless, discrepancies remain.

11. Brexit

Christine Bhatt briefly informed about Brexit. As SIL provides data services currently no major challenges are anticipated. Nevertheless, SIL is monitoring the situation to be ready to take actions if necessary.

12. GDPR

Christine Bhatt informed about the new data protection rules applying from May 2018 and stressed that SIL does not share data with 3rd parties.

Action item #5: SIL is preparing an information email which will be sent in the coming weeks and will inform, if necessary, on any additional changes.

13. Next Meeting

Date: 9 April 2019, 9h00 – 13h00
Venue: BAUMA, Munich

14. Adjournment

The Meeting was adjourned at 12h30.

Attachments:

01 FEM Proposal CRAT
02 List of participants

Participation List

ICE Meeting, Intermat/Paris

25 April 2018

Start: 09h30 – 13h00



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We would like to draw your attention to national and European competition law that prohibits discussions on competitive topics, including prices or discounts, or the exchange of other sensitive company data during association meetings. The prohibition also extends to the coordination of industry practices and the making of decisions and agreements to such effect. Any such behaviour is susceptible to severe penalties that will be imposed on the association and its member companies. Thus, adherence to these basic rules is essential.

	Name	Company / Association	Signature
	Fumiya Asebo	CEMA	Asebo Fumiya
	Keiichiro Nakamura	CEMA	中村 啓一郎
	Tomoyuki Tsukuda	CEMA	田 智之
	Rick Curnutte	AEM	Rick Curnutte
	Arnold Huerta	AEM	Arnold Huerta
	Rex Sprietsma	AEM	Rex Sprietsma
	Michael Armbruster	Tadano / FEM	M. Armbruster
	Daniela Hauler	Liebherr Ehingen / FEM	D. Hauler
	Jan Keppler	Liebherr Ehingen / FEM	Jan Keppler
	Alexander Plonka	Terex / FEM	Alexander Plonka
	Andreas Cremer	Manitowoc / FEM	Andreas Cremer
	Paul Zepf	VDMA / FEM	P. Zepf

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