INTERCONTINENTAL STATISTICS COMMITTEE

Crown Plaza Hotel, Antwerp

October 15th 2014, 9:00 a.m. – 11:50 a.m.

UNAPPROVED MINUTES

Chairman: Yoshihisa YAMASHITA, Chairman of World Statistical Group
Secretary: Naoyuki UCHIDA, CEMA

1. Call to Order & Introductions
The meeting was called to order at 9:00 a.m. by the Chairman. Representatives from all ISC associations AEM, CECE, CEMA, and KOCEMA were present.

The following members and guests attended the meeting:

Inge Baetens
Adelheid Bousard
Debbie Carson
Ethan Chae
Nicolas Clerc
Marie-Hélène Dumail
Rudolph Ganzel
Claire Hargrove
Thomas Köhle
Gérald Loiseau
Eric Meunier
Hans-Jürgen Pons
Sebastian Popp
Fernando Ribio
JooYeon Sohn
Rex Sprietsma
Naoyuki Uchida
Yoshihisa Yamashita

Hyundai Heavy Industries Europe N.V.
Volvo Construction Equipment
AEM
Doosan Infracore
Caterpillar, Inc.
Volvo Construction Equipment
CISMA
HAI
Liebherr
Manitou Group
Doosan Infracore
CECE
CECE
Hitachi Construction Machinery Europe
KOCEMA
AEM
CEMA
Kobelco Construction Machinery

2. Approval of Agenda
The agenda was approved by all associations.

3. Approval of Meeting Minutes
The minutes of the ISC Meeting on June 11 2014 in Tokyo were unanimously approved by all associations.
4. Product Proposals

A. Asphalt Pavers

CEMA and CECE have agreed to change the basic screed width from >2.30-3.00 class to >2.31-3.00 class, from >1.50-2.29 to >1.51-2.30 class for the new worldwide program. Since the AEM is not yet able to internal adjustment, after that, they will inform the result. CEMA and CECE made the promise to send the data for the past three years to HAI until November 30.

B. Wheeled Loaders

Change in horsepower (HP) reporting metric model chart to “Competitive Market Horsepower”, reflecting how the machines compete in the marketplace.

About this matter, AEM had no further information to present for discussion. CEMA remarked that a couple of manufacturer (Komatsu and Kawasaki Heavy Industries, Ltd.) have shown interest regarding this reporting metric. However, they would like to see a definition. Other manufacturers are not very interested. KOCEMA basically agree. But they disagreed with a new HP criteria because it would gain less effect comparing with not only menu cost. They additionally pointed out that the definition of “comparative models” would not be clear and it would be enough to maintain tipping load weight as a supplement of current HP criteria.

CECE informed that its position had not changed and CECE’s answer to distorted horsepower classification is to use tipping load weight. CEMA will strive to take the consent from all members.

All ISC associations agreed with AEM’s proposal to keep this item on the agenda for further discussions.

C. Crawler Excavators

Based on the decision at the last meeting, the data of the short tail swing and the zero tail swing were all submitted.

HAI reported to be able to gather the model from all associations and agreed to distribute the reports as soon as possible.

D. Telescopic Handlers

AEM’s proposal was for the statistical exchange based upon level 2, with an exchange of data for both types of telehandlers between the participants manufacturing either type. CECE informed that it would hold its Statistical Commission meeting right after the ISC meeting where discussions about segmentation and roto telehandlers would take place.

[Addendum after the CECE meeting: CECE agrees to Level 2 segmentation for the IF26 exchange. CECE proposes an independent exchange for roto telehandlers (working title “IF27”), and separate distribution rules for IF26 and IF27.] [Supplemental addendum: After CECE’s meeting, in order to keep both types of telehandlers reported under the ISC, the
AEM participating manufactures agreed with having two separate programs with independent reporting rules, to begin in 2015.]

5. Other Business

A. Quality of Data
CECE asked AEM about the status of discussions with XCMG. AEM informed that XCMG had reiterated its commitment to take part in the ISC exchanges and its compliance with ISC policies. The review of XCMG models was close to being finished. XCMG would be requested to do another trial reporting period in the last months of 2014. AEM was asked to alert ISC on time if reporting from January 2015 could not be facilitated.

The ISC associations agreed that since data quality is among the major objectives of ISC, and has many more implications than the current XCMG case, this item should remain on the agenda also next year.

B. ISC Policy and Procedures Manual Changes
AEM presented a draft of the nearly completed product definitions with pictures for each of the products, to be included in the ISC Policy & Procedures manual. Mr. Clerc stated he will send his pictures to AEM shortly. A review by other associations and their respective member manufacturers for approval will be reported at the next meeting.

C. New associations
CECE informed that there had been another meeting with ICEMA in late June, where ICEMA had given an update about the status of its domestic statistics. ICEMA would be asked to provide an update list of their statistics programs. Another follow-up meeting with ICEMA would be envisaged for bC India exhibition in (December).

6. News from ISC Associations
CECE reported that the Secretary General in CECE has been changed to Ms Sigrid de Vries from Mr. Rolf Wezel, In addition, in the expiration of the term of office, Mr. Thomas Köhle retired the chairman of the CECE statistics committee and will be succeeded by Mr. Nicolas Clerc.

7. Date of Next Meeting
The exhibition of INTERMAT will be held next April in Paris, France. CEMA reported that it is scheduled to be held during the exhibition. Once the final schedule has been determined, all associations will be informed.

8. Closing
There being no further business, the meeting was adjourned at 11:50 a.m.