BUSINESS INTELLIGENCE DASHBOARD

Make confident decisions with insights from AEM’s comprehensive data sets in one easy-to-use platform.

New and Exclusively for AEM Members

Now with Canada Machinery Forecast Data
BUSINESS INTELLIGENCE DASHBOARD

MAKE INFORMED BUSINESS DECISIONS
with Key Industry Analysis, Data, and Macroeconomic Trends

AEM’s new BI Dashboard gives you access to business-critical insights and indicators such as:

- AEM Member perceptions of the market and industry sectors.
- Retail sales/shipments trends.
- Main levers driving the market.
- International trade trends.

DASHBOARD FEATURES

- Access the industry’s most comprehensive collection of U.S. and Canada market data including AEM’s exclusive Industry Conditions member survey and analytics from leading sources.
- View interactive data visualizations built on Microsoft’s Power BI platform.
- Quickly and easily manipulate, drill down into, and customize using the most relevant data points for your business.
- Download and integrate AEM’s BI data into your company’s own BI system.

Data Preview

2022 Prorated Subscription Rate: $1,250.

How the trade of exports and imports have changed

Top US Export Partners

<table>
<thead>
<tr>
<th>Country</th>
<th>Exports YTD</th>
<th>Exports Last YTD</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Canada</td>
<td>$2,041.8M</td>
<td>$2,043.9M</td>
<td>29.8%</td>
</tr>
<tr>
<td>Australia</td>
<td>$512.3M</td>
<td>$385.7M</td>
<td>33.8%</td>
</tr>
<tr>
<td>Mexico</td>
<td>$459.9M</td>
<td>$414.5M</td>
<td>11.3%</td>
</tr>
<tr>
<td>Chile</td>
<td>$363.5M</td>
<td>$236.8M</td>
<td>53.8%</td>
</tr>
<tr>
<td>Brazil</td>
<td>$222.2M</td>
<td>$112.1M</td>
<td>100.8%</td>
</tr>
<tr>
<td>Peru</td>
<td>$163.2M</td>
<td>$130.0M</td>
<td>25.4%</td>
</tr>
<tr>
<td>South Korea</td>
<td>$116.8M</td>
<td>$117.7M</td>
<td>-0.7%</td>
</tr>
<tr>
<td>Russia</td>
<td>$132.2M</td>
<td>$71.5M</td>
<td>84.4%</td>
</tr>
<tr>
<td>Singapore</td>
<td>$62.7M</td>
<td>$127.7M</td>
<td>-51.6%</td>
</tr>
<tr>
<td>Germany</td>
<td>$82.1M</td>
<td>$86.0M</td>
<td>-4.4%</td>
</tr>
</tbody>
</table>

Top US Import Partners

<table>
<thead>
<tr>
<th>Country</th>
<th>Imports YTD</th>
<th>Imports Last YTD</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Japan</td>
<td>$1,755.4M</td>
<td>$1,823.0M</td>
<td>-3.7%</td>
</tr>
<tr>
<td>Mexico</td>
<td>$1,783.9M</td>
<td>$1,672.4M</td>
<td>6.7%</td>
</tr>
<tr>
<td>Germany</td>
<td>$1,339.4M</td>
<td>$1,243.7M</td>
<td>7.7%</td>
</tr>
<tr>
<td>Canada</td>
<td>$905.7M</td>
<td>$958.3M</td>
<td>-5.9%</td>
</tr>
<tr>
<td>China</td>
<td>$660.2M</td>
<td>$571.2M</td>
<td>15.5%</td>
</tr>
<tr>
<td>United Kingdom</td>
<td>$659.8M</td>
<td>$567.5M</td>
<td>16.2%</td>
</tr>
<tr>
<td>Korea, South</td>
<td>$432.8M</td>
<td>$465.8M</td>
<td>-7.5%</td>
</tr>
<tr>
<td>Italy</td>
<td>$345.8M</td>
<td>$272.7M</td>
<td>26.8%</td>
</tr>
<tr>
<td>Brazil</td>
<td>$161.1M</td>
<td>$284.8M</td>
<td>-43.3%</td>
</tr>
<tr>
<td>Sweden</td>
<td>$260.3M</td>
<td>$196.3M</td>
<td>33.8%</td>
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</tbody>
</table>
BUSINESS INTELLIGENCE DASHBOARD

Data Previews

Agricultural and Construction Equipment Indices

What the story of the indices tell us

<table>
<thead>
<tr>
<th>Year</th>
<th>03</th>
<th>06</th>
<th>09</th>
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<td>2021</td>
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<tr>
<td>2020</td>
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<td>2019</td>
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<td>2018</td>
<td>109</td>
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<td>94</td>
</tr>
<tr>
<td>2017</td>
<td>96</td>
<td>122</td>
<td>72</td>
<td>94</td>
</tr>
<tr>
<td>2016</td>
<td>115</td>
<td>126</td>
<td>93</td>
<td>89</td>
</tr>
<tr>
<td>2015</td>
<td>102</td>
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<td>2014</td>
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<td>2012</td>
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<td>2011</td>
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<tr>
<td>2010</td>
<td>96</td>
<td>123</td>
<td>93</td>
<td>131</td>
</tr>
</tbody>
</table>

The 12 month rolling index shows the 12 month average and is seasonally adjusted. The index is based on shipments or retail sales. The base year for construction is 2010-2012 and for agriculture it is 2016.

Source: CE Indices come from the AEM Statistics Programs (AAP) and the Ag Equipment Indices come from the AgriEvolution Statistics Program (Systemetrics)

Member Perceptions

Slight increase in members indicating stability, but expected growth continues
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