



**Materials Handling  
and Intralogistics**

VDMA in cooperation with



**FÉDÉRATION EUROPÉENNE  
DE LA MANUTENTION**

## **INTERNATIONAL CRANE EXCHANGE STATISTICS COMMITTEE MEETING**

Munich  
Novotel  
April 12, 2016

### **Preliminary Minutes Statistics Committee Meeting, April 12, 2016**

**Presiding: Michael Herbert (Manitowoc Cranes), Chairman of ICE**

#### **1. Call to order, welcome and Introductions**

The meeting was called to order with a welcome and introductions at 14:00 pm.

The following in attendance:

Armbruster, Michael	Tadano Faun
Buzecky, Larry	AEM
Cremer, Andreas	Manitowoc
Curnutte, Rick	Link-Belt Cranes
Elkins, Brian	Link-Belt Cranes
Fujimura, Kazuo	Hitachi
Furusawa, Tetsuya	Tadano Ltd
Hauler, Daniela	Liebherr-Ehingen
Hablizel, Chris	Tadano
Herbert, Michael	Manitowoc
Jahn, Martin	Terex Cranes
Keppler, Jan	Liebherr-Werk Ehingen
Plonka, Alexander	Terex Cranes
Sprietsma, Rex	AEM
Uchida, Naoyuki	CEMA
Zepf, Paul	VDMA

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## **2. Call for New Business and approval of the Agenda**

The following item was added to the Agenda: Systematics Proposal on Due Date under Agenda Item 4. The amended agenda was unanimously approved.

## **3. Approval of Paris Meeting, Minutes Date April 21, 2015**

The meeting minutes from the Paris meeting 21 April 2015 were approved as presented.

## **4. Systematics, the statistics data provider**

### **A. Experience with Systematics, the statistics data provider**

Brief exchange on the service provided by Systematics: As the members are satisfied with the Systematics it was unanimously agreed that this agenda item will be removed from the Agenda for the following meetings, provided that there is no renewed proposal to discuss this before the next meetings. The participants discussed the need for additional reports prepared by Systematics. It was decided that currently no additional reports are needed.

### **B. Systematics proposal on Due Date**

Chairman Herbert presented on the Systematics proposal regarding the due dates. At the last CSC meeting in the USA, Systematic proposed for FEM and CEMA to report by the 10th, with CSC and other direct reporters to report by the 15th in order for Systematics to be able to provide consolidated reports by the 18<sup>th</sup> day of the month. This could benefit member companies as it would enable everyone to have the statistics earlier. The group discussed this proposal and a number of participants stated that this would not leave enough time to check the data. The group decided to continue following the procedure as currently stated in the ICE General Policy / Procedure Manual (18 April 2013).

## **5. Statistics Fee**

CEMA showed a presentation [see attachment 01] discussing how to split the cost for 2017 between the associations and with regards to new companies / reporters. Based on the presentation the participants discussed the issue of ICE statistics fee. Currently the ICE General Policy / Procedure Manual states that *"It was decided that costs for the program would be split between the 3 associations."* and *"The cost of an individual company participating shall be determined by their respective member association."*

The ICE Statistics Committee decided to continue 2016 as foreseen in the ICE General Policy / Procedure Manual. The cost for the year 2017 will be discussed at the next ICE Statistics Committee meeting. Any proposals regarding changes to the ICE fee structure should be tabled prior to the next ICE Statistics Committee meeting.

## **6. Proposal for introduction of a 12 month rolling average report by product** **The participants discussed the introduction of a 12 month rolling average as is foreseen for the CSC**

The CSC program has decided to introduce a 12 month rolling average. The group discussed whether to introduce this also for the ICE statistics. The ICE secretariat was asked to provide additional information on this proposal and a cost estimate from Systematics for the next ICE meeting.

## **7. 2013 Data Cleanse**

Rex Sprietsma and Rick Curnutte presented on the proposal to insert the corrected Data from the data 2013 data cleanse into the ICE statistics. The ICE Statistics Committee asked AEM to

provide a comparison of the ICE and CSC figures by tonnage classes as a basis for a decision at the next ICE meeting.

## **8. Review of the Model Grid Group discussion**

The ICE Statistics Committee checked the compliance of the ICE program. The member associations confirmed that the model grids are up to date and correct. Systematics ensures that only compliant Statistics are published.

## **9. Telecrawler Program**

Mike Herbert explained the proposal to change the CRTC Tele Crawler Worldwide Program by expand the three tonnage classes and to split between North and Latin America and rest of the world from 2017 [see attachment 02]. AEM and FEM supported the proposal. CEMA agreed to discuss the information provided within CEMA and to provide a counterproposal 30 days before the next ICE Statistics Committee Meeting.

## **10. Treatment of intra-company shipment**

Chairman Mike Herbert presented a proposal from Systematics to improve the quality of data and reducing discrepancies between ICE and CSC by changing how intra-company shipment is reported [see attachment 03: Systematic Reporting Structure Proposal]. Currently, for the CSC Program both manufacturers and subsidiaries input their data into two different systems. Under the proposed new system the manufacturer would take full accountability of the shipments and the subsidiary would only have the facility to insert the state, meaning that reporting for stock will be diminished. In order to achieve this, Systematics would have to undertake a major overall change to the system which necessitates additional programming which will incur unknown corresponding costs.

The ICE Statistics Committee asked the ICE Secretariat AEM to request a cost estimate from Systematics and agreed to initiate a written procedure to decide the proposal on intra-company shipment. Member associations are asked to evaluate the proposal and to vote via email. As a due date 1 June 2016 was proposed.

## **11. Policy and Procedures**

### **Update of the ICE GENERAL POLICY/PROCEDURE MANUAL regarding Election of Secretariat.**

#### **A. Election of new ICE Secretariat**

AEM, CEMA and FEM unanimously elected AEM as new ICE Secretariat for the next two years starting 11 April 2016.

#### **B. Change to Secretariat and election of chairman.**

The ICE Statistics Committee discussed the procedures regarding the rotation of the Intercontinental Statistical Secretariat and the election of chairman. It was unanimously decided that:

- The ICE secretariat rotates every two years from member association to member association. The order of rotation is: 1) AEM (elected 11 April 2016), 2) CEMA, 3) FEM (ICE Secretariat until 11 April 2016).
- The ICE Secretariat nominates the chairperson. The chairperson is elected by unanimous vote of all current members.

The ICE Secretariat was asked to make wording proposals for updating the ICE General Policy / Procedure Manual.

**12. Proposals for changes in different programs**

The participants briefly discussed the introduction of a boomtruck program and a tower cranes program. It was decided to take the introduction of a tower crane program off the agenda for the next meetings.

**13. Next Meetings**

14 September 2016 in London at Systematics premises (additional information will be forthcoming from the ICE Secretariat)

9 March 2017 CONEXPO Las Vegas

**14. Adjournment**

The Meeting was adjourned at 17h00.

**Attachments:**

01 CEMA Presentation on ICE fees

02 AEM proposal CRTC Tele Crawler Worldwide Program

03 Systematics proposal on intra-company shipment

## Attendance List



Name ICE - International Crane Exchange / BAUMA 2016

Place Novotel, München Messe

Start 12.04.2016 14:00

End 12.04.2016 18:00

We would like to draw your attention to national and European competition law that prohibits discussions on competitive topics, including prices or discounts, or the exchange of other sensitive company data during association meetings. The prohibition also extends to the coordination of industry practices and the making of decisions and agreements to such effect. Any such behaviour is susceptible to severe penalties that will be imposed on the association and its member companies. Thus, adherence to these basic rules is essential.

By signing this list of participants, the rules are accepted.

No.	Name	Company/Agency/Association City	Signature
1	Armbruster, Michael	TADANO FAUN Lauf a.d. Pegnitz	
2	Buzecky, Larry	AEM Milwaukee, WI, Vereinigte Staaten	
3	Cremer, Andreas	Manitowoc Crane Group Germany Wilhelmshaven	
4	Fujimura, Kazuo	Hitachi Tokyo, Japan	
5	Furusawa, Tetsuya	Tadano Ltd. Tokyo, Japan	
6	Hauler, Daniela	Liebherr-Werk Nenzing-Ehingen Nenzing, Österreich EHINGEN	
7	Herbert, Michael A.	The Manitowoc Company, Inc. Pennsylvania, Vereinigte Staaten	
8	Jahn, Martin	Terex Cranes Germany Zweibrücken	
9	Keppler, Jan	Liebherr-Werk Ehingen Ehingen	
10	Sprietsma, Rex	AEM Milwaukee, WI, Vereinigte Staaten	
11	Uchida, Naoyuki	CEMA Japan Construction Equipment Tokyo, Japan	
12	Zepf, Paul	VDMA Fördertechnik und Intralogistik Frankfurt am Main	

13 CURNUTE, RICK

LINK-BELT CRANES

14. ELKINS, BRINN

LINK-BELT CRANES.

15 Rex Sprietsma

AEM