

## **Association of Equipment Manufacturers Intern Testimonials**

“Interning at AEM was such a positive experience for me. I enjoyed the staff immensely, as everyone works well together and made me feel welcome. I was also given the opportunity to attend CONEXPO/CON-AGG – which was beyond incredible. I’ve learned so much here the past few months; I’ve learned a lot about myself, as well as an industry I never really considered or knew about.”

– *Kristen G., Carroll University, Customer Care Intern*

“I enjoyed the atmosphere, the people, and the variety of my day to day activity. I got the feeling that without me our departmental goals wouldn’t be met. I felt valuable.”

– *Gus L., Marquette University, International Marketing Intern*

“I’m learning a different side of events in an industry I’d never expected to get involved with. It’s been a great experience.”

– *Kayla R., Marquette University, Meetings & Education Programs Intern*

“I found clarity, great leadership and a great work environment that allowed me to grow. I loved the opportunities for the onsite trainings, company tours and the equal treatment I got during my time here.”

– *Kobina I., University of Wisconsin – Milwaukee, Exhibitor Engagement Intern*

“I loved the environment and everyone that I worked with. Everyone was really nice and it made for a great working environment.”

– *Drew L., Michigan State University, Technical & Safety Services Intern*

“This internship exceeded my expectations. I gained more knowledge and experience in the four months that I was here than I ever could in a classroom. Many organizations hire interns to do a lot of data entry and simple projects. With AEM, I was given projects with responsibility and deadlines...With AEM being such a great organization and a growing organization, I felt as though the sky was the limit with my internship. My responsibility was dependent on my ability to step up and accept challenges. If I wanted to help, or do more or work on a more challenging task, all I needed to do was ask.”

– *Maxx L., University of Wisconsin – Whitewater, Marketing & Customer Care Intern*

“It was much more amazing than I could have imagined! I wouldn’t have traded my time here for the world. I absolutely loved the work environment here. The staff is amazing, welcoming and

supportive...I truly appreciated the amount of responsibility [my supervisor] gave me and the overall learning experience through my time here.”

– *Jennifer P., Carroll University, International Marketing Intern*

“I like that I have a certain independence and autonomy over my work. At the same time, I can always approach my supervisors with questions or particularly difficult challenges I am facing.”

– *Vanessa R., University of Wisconsin – Milwaukee, Global Business Development Intern*

“Thanks again for hiring me and giving me the opportunity to work at AEM this summer. I thoroughly enjoyed my experience and developed a number of skills that I believe will help me in my career.”

– *David B., Marquette University, Public Affairs Intern*

“Simply put, interning at AEM has been one of the most rewarding experiences of my young career and certainly shaped my aspirations for the future. Seeing my contributions in industry advisor reports, translating assignments in multiple languages and completing real world projects are the hallmarks of my time spent here. For those looking to get into a career in international business, learn more about the Latin American market and work with a phenomenal staff, there are few better options than this organization. Fantastic experience for an internship, my classes and future professions.

“It’s been an absolute pleasure to have been able to work with and next to some extremely talented, intelligent and driven individuals. In the 1.5+ years here, I’ve learned so much about international business, corporate experience and industry information. As an international business major as well as someone who desires to enter the field, the experience bestowed by this organization has been not only second to none, but also tantamount to the creation of global professionals. I feel confident in saying that AEM has certainly shaped my future as well as prospects in life. Again, I would just like to extend sincere gratitude for everything this organization and its employees both stand for and have provided. My time here has flown by and it would have been nowhere near as memorable or important without everyone’s input.”

– *Alec G., Marquette University, Global Business Development Intern*

“I really enjoyed how [my manager] was consistent in his encouragement and appreciation for the work we did. He also was great at letting us know how our work had an impact on the success of a show or project.”

– *Sarah M., Marquette University, Exhibitions & Marketing Intern*

“I liked that I had the opportunity to advance my communication skills, while also being able to work with Excel spreadsheets and learn how to use SMART [CRM database]. I also enjoyed working alongside other interns and supervisors. I liked that the interns were invited to the staff meetings and were introduced. That made me feel great!”

– *Allison L., Carroll University, Exhibitions & Marketing Intern*

“I enjoyed being with an organization that is truly impacting an industry and includes interns in their meetings and education events. Additionally, I appreciated the opportunities for growth, speaking my opinions and recognizing my accomplishments. I enjoyed the welcoming staff, ability to speak with the leaders of other companies, learn about an interesting industry, gain leadership responsibilities with setting up this internship and training, and make a distinct impact on past results and future growth.”

– Trent B., University of Wisconsin – Milwaukee, Exhibitions & Marketing Intern

“The internship gave me real responsibilities and my work truly mattered to the department. I also got the chance to do a variety of projects that exposed me to different areas of AEM. Everyone was very friendly and willing to help. I had the chance to take more responsibility as my internship went on, which was stimulating and challenging and greatly helped me grow as a young professional.”

– Giulia R., George Washington University, Global Business Intern

“AEM's work environment is exceptionally welcoming and supportive. My questions were answered enthusiastically by not only my supervisors, but everyone in the association. I felt as though my coworkers genuinely wanted me to learn more about the industry and to help me grow as a marketing professional. The accepting environment definitely made for a great learning experience.”

– Katharina J., Marquette University, Exhibitions & Marketing Intern

“Thank you for this amazing opportunity, was a great experience for me to have the opportunity to work with the AEM team. I love the people I work with, AEM is a friendly environment and also I had the opportunity to learn about how to handle a trade show, to apply my knowledge in the marketing area and improve my English, so this internship was not only a learning experience, but a motivational experience as well.”

– Karen V., Graduate, Universidad Tecnologica de Santiago, International Marketing Intern

“AEM allowed insights into all departments to really understand how the whole company works together to achieve goals. I was treated with the utmost respect by all employees, offering a comfortable, inviting and enjoyable place to intern. AEM has set the bar high for what I will look for in my future employers. There was always an array of projects to complete, so I was never stuck with the same routine. I enjoyed seeing the concepts from the classroom applied to real life situations.”

– Jenna D., Marquette University, Marketing & Exhibitions Intern

“I really enjoyed the culture at AEM. I appreciated that everyone treated me like a coworker and not just an intern. [My supervisor] also did a great job of delegation responsibilities. She assigned me tasks that were almost like an extension of her job. I liked this because it made me feel like my work was significant, especially because I could see the direct results at show time.”

– Alex S., Marquette University, International Marketing Intern

“I enjoyed that my manager/boss was very understanding and valued my opinions. I also enjoyed the working environment of AEM: causal, relaxed, professional environment and everyone was very kind and helpful when I needed help with projects.”

– *Jerry V., University of Wisconsin – Milwaukee, Member Services Intern*

“Thank you for giving me the opportunity of working at AEM this summer. I learned so much about the Association as well as politics in general. Interning at AEM, and D.C. in general, has helped me realize my future plans and goals, and where I would like to end up.”

– *Aaron M., Washington State University, Government & Public Affairs Intern*

“I liked the variety of tasks I was involved with as well as the different aspects of international business that I was able to learn.”

– *Jose G., Marquette University, Global Business Development Intern*

“The growth of professionalism was very valuable...I feel much more comfortable with both phone and email communication.”

– *Jacob E., University of Wisconsin – Milwaukee, Marketing Intern*

“The internship provided more opportunities and beneficial experiences than I expected. [My supervisors] really gave me the opportunities to be an integral part of the department. The most interesting part of the internship was doing international calls and emails with companies/people in Latin America. I was able to apply what I had learned in school in International Business and Spanish courses directly to the tasks I was performing.”

– *Nick B., Marquette University, Global Business Intern*

“I enjoyed my time here, thank you for everything. I really liked working with [my manager]. I think he is a great manager and I respect him very much. I liked working with the other interns, everyone here is very kind and friendly. Everyone was very helpful when I needed help or had a question.”

– *Danielle E., University of Wisconsin – Milwaukee, Marketing & Exhibitions Intern*

“I want to thank you for hiring me over a year ago and giving me this opportunity to learn more about marketing, AEM and the tradeshow industry. I have gained some valuable knowledge and skills that will help kick-start my career. One thing I really liked about AEM was the freedom to create my own strategy for exhibitor engagement. I was able to create my own scripts and timelines to execute my plans. It was a wonderful learning opportunity!”

– *Ben V., Carroll University, Exhibitions & Marketing Intern*

“The culture is really great here, everyone is always in a good mood.”

– Alec Z., *University of Wisconsin – Milwaukee, Product Management Intern*

“What I like about AEM is working amongst industry thought leaders and how passionate everyone is! It is really contagious. The inclusion with staff provided the best way to grow and learn about developing projects. The level of responsibility I was given in my role helped me to be better at time management, overall project management, scheduling, developing new skills, etc.”

– Abi R., *Johnson & Wales University, Education Support Intern*

“The culture of the overall organization is what attracted me the most. The approachability of my superiors as well as other executive level staff members gave me the confidence I needed to perform at a high level. The business is very interesting and challenging and with good management, everyone is able to make a contribution that impacts the overall project. Personally, I liked the challenges offered when dealing internationally. The ability to work on big projects that have great impact in our industries (and all the main companies in our industries) is an extra motivation during a workday. I honestly enjoyed my experience as an intern and would dare to say that it was my best work experience/organizational culture that I ever had.”

– Fred V., *North Greenville University, Product Management & Global Business Intern*

“I loved working on projects that mattered with people who cared. My position very much seemed like an entry-level position [vs. internship] – especially considering the amount of responsibility I was given. I was able to grow my professional skillset by working on challenging projects and increase my network by working with talented coworkers. Everyone at AEM was excited to learn about my interests and offer suggestions on how to grow my career. The atmosphere was fantastic. The internship program is fantastic and offers young professionals the opportunity to be responsible for their own projects. Thank you again for this fantastic opportunity. I truly value the experience.”

– Marcie G., *University of Wisconsin – Whitewater, International Marketing Intern*

“The office atmosphere is peaceful and low-stress. The level of professionalism at AEM has better prepared me for the business world.”

– Luke S., *University of Wisconsin – Milwaukee, Safety Materials Intern/Digital Marketing Intern*

“It was a very welcoming environment. It also let me explore my creativity and let me use my strengths in my field and internship.”

– Mark M., *University of Wisconsin – Milwaukee, Social Media Intern*

“I really like how I was treated as an employee and not just an intern. It was awesome to be included in staff meetings, events and trainings. I also learned a lot and had the chance to apply what I was learning in school.”

– Sara A., *Carroll University, Sales Intern*

“I particularly enjoyed the support and encouragement to develop not only in my specific role, but as a professional overall. Throughout my time here, I never felt like ‘just an intern.’ Instead, I felt like an integral part of the team who has skills and opinions that are valued and utilized for the success of my department.”

– *Brianne D., Alverno College, VIP Program Intern*

“The atmosphere in the office is friendly and inviting to make sure everyone is understanding their role. Also everyone works together to make the final result (the trade shows) a complete success. You don’t always see that at some other companies.”

– *Aaron S., University of Wisconsin – River Falls, Marketing Intern*

“I was not sure what to really expect for my first internship, however I was surprised at the amount of responsibility and trust (more towards the end with experience) that I received. I felt valued at AEM because I felt as if I was contributing to my department, and that my job responsibilities added to my department and were utilized and that I wasn’t just doing filler work. I never felt intimidated for talking to one of my managers or anyone else; communication is positively reinforced between vertical and horizontal levels. Most everyone at AEM wants to help the interns succeed and will go out of their way to connect or chat. The people at AEM genuinely care about you.”

– *Nicole O., University of Wisconsin – Whitewater, Membership & CE Product Intern*

“I loved how I was given the ability to take ownership of my work. I was trusted to do my assignments the way I best saw fit.”

– *Mitchell B., Clemson University, Membership & CE Product Intern*